



Club of India

HARVARD | BUSINESS | SCHOOL

Special events feature

Connecting leaders in India and the world!

Vol.2, Oct '13

Dear alumni,

The first seven months of our tenure as leaders of the HBS Club have been exciting and while much has been achieved, there is a lot more to come! I am sure I speak for our President Adil Zainulbhai, Treasurer Nishant Sharma, Club Director Cauvery Patel and the only full-time person Harmeer Dhaliwal. We are extremely grateful to the national committee, the local conveners and the scores of members who now make up the club's membership, for your support in making this happen.

The highlight of the last quarter has, of course, been the Connected Leaders' Dialog (CLD), which is detailed in this issue. It also caught the attention of the Economic Times and was enthusiastically supported by Dean Nitin Nohria - a true success of collaboration across country and city borders, which is the way the world will evolve in the years to come. I am grateful to CISCO India, Taj Lands End Mumbai and HBS Boston teams for their full support to Cauvery and Harmeer to make this a great success! As HBS itself bridges the chasm between classroom and on line learners through HBX, we are sure the CLD will serve as a role model for engagement, collaboration and learning for future ventures and adventures for HBS and HBS clubs and research centers worldwide.

I have also had the opportunity to engage with several enthusiastic HBS alumni in Mumbai, Bengaluru, Delhi, Hyderabad, Chennai and more recently in New York and Hong Kong, and the support for the CLD as well as the new initiatives planned is tremendous. The next big event is the Annual Leadership Gala in January 2014 where we will see the movers and shakers of government, business and industry engage with all of you in a live dialog. Thank you, Nitin for agreeing to fly down to India to be with us ☺

Furthermore, we are venturing into the mentoring space with collaboration with NGOs. Details are given in subsequent pages. We hope this will give opportunities to all of you to engage with the Indian youth at another level. Another version of CLD, where we will collaborate with at least four other countries is on the cards and future events include a bunch of case led discussions, sports and cultural events. Watch your e-mails and this space for the announcements that will flow in.

All the best for the festival season and the year end!

Ganesh Natarajan
Vice President, HBS Club of India
Vice Chairman & CEO, Zensar Technologies



10 Career & Business Life

CLUB CLASS: Alumni begin mentoring entrepreneurs and leaders across industries, government and voluntary sectors

'Harvard CEOs' Get Together to Groom Future Leaders in India

What Alumni CEOs Aim For Through HBS Club

Provide leadership across industries and sectors

Set up a series of interactions - from mentoring young entrepreneurs to grooming leaders in areas including business, politics & social sector

Bring together representatives from various sectors, including private, government and non-government, to address leadership issues in a tough economic climate

Focus on how India can contribute to leadership and various leadership styles

I think this is the first-of-its-kind initiative any where in the world of connecting more than 100 CEOs over a leadership developed by the use of technology. It equips what leadership means for the country

ADIL ZAINULBHAII
CEO & Managing Director, Zensar Technologies

RICA BHATTACHARYYA

A group of alumni CEOs from the Harvard Business School (HBS) have set the ball rolling for building an inter-industry leadership pipeline in India. In a first-ever initiative by HBS anywhere in the world, about 130 CEOs in India, engaged with the institute's dean Nitin Nohria in Boston over tele presence to discuss issues related to leadership in the current business context and the role the HBS alumni in India could play in creating a more inclusive growth model in the country.

The programme was a curtain raiser for a series of upcoming interactions to mentor young entrepreneurs and groom leaders by getting top leaders across industries, government and non-government sectors on a forum.

"It is the first time any HBS Club is having an event of this sort. It helps us establish the theme for HBS in India, which is providing leadership across industries," said Adil Zainulbhai, chairman, McKinsey India. The event will help start a series of interactions with the purpose of building India - from mentoring young entrepreneurs to grooming leaders in areas ranging from business to politics and the social sector, added Zainulbhai, who is also the president of HBS Club of India. The captains of Indian industry, who participated in the engagement, "Connected Leaders Dialogue" included Zainulbhai, Nadir Godrej, managing director of Godrej Industries and chairman, Godrej Agrovet, Sanjiv Kumar, Raju, MD, Bajaj Finserv, Ganesh Natarajan, CEO, Zensar Technologies and Suresh Reddy, joint MD, Apollo Hospitals, among others.

"We hope to get many involved in making a difference in India, and to get new ideas on how we should do so in a systematic way, especially in a turbulent economy. We have a unique resource in the form of the HBS alumni group to make a positive difference in the country," said Zainulbhai.

Apart from Nohria, Linda Hill, professor of business administration and faculty chair of leadership initiative at HBS, was part of the leadership dialogue. Hill, who has studied Indian CEOs like Vinod Nayar of HCL Technologies during the 2008 downturn, will be conducting a workshop on "Maximising your leadership potential" in India in December.

The CEOs, representing different industry sectors in India, discussed the concerns in the Indian economy context of leadership, sectoral leadership models and what the country could take forward. Dean Nohria spoke to Indian business leaders on where the business world is heading and how India will contribute, what leadership styles become necessary to sustain a place in this growth renaissance, the advantage of being an HBS alumni and what they can bring to this change. The Club will also focus on how India can contribute to leadership and various leadership styles.

HBS alumni in the country comprise approximately 1,000 people encompassing MBAs and executive education alumni.

"This event was also unique as it demonstrated that learning and dialogue can be facilitated across multiple locations. HBS has similar classrooms in Shanghai and Boston. The CLD event heralds interesting possibilities of inter-connectedness between these classrooms and thus on the structure and shape of education and continuous learning in the coming years," said an HBS spokesperson.

This opens up a plethora of scalable learning and engagement opportunities between communities of global leaders who are otherwise separated by time and space, he said.

"The future will be built because of communication, feedback and engagement and the willingness of more than 100 CEOs to give two hours of their time underscores this," said Natarajan. The programme could be a pilot for similar engagements by HBS alumni network in other parts of the world, he said.

rica.bhattacharyya@mcgrawhill.com

Connected Leaders' Dialog in the news!

Read full article on the Economic Times at:
<http://bit.ly/19QnFnK>



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Connected Leaders' Dialog





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Past events

HBS Club of India routinely organizes events along with the HBS India Research Center, Harvard Club of India, Harvard Business Publishing and other Harvard affiliates. Some of the flagship events hosted in the last 3 months are:

- An **HBS admissions mixer** with prospective students was held on 27 October 2013 at the Taj Lands End, Mumbai. The event saw numerous students turn up for interacting with our alumni and to get their questions answered during this interview season!
- For the first time in India, the **Global Networking Night** was organized across 5 cities: Mumbai, Delhi, Pune, Kolkata and Hyderabad. On this night of 23 October 2013, numerous HBS alumni clubs across the world celebrated, at the same time, the Harvard alumni network and reinforced the power of networking.



- A discussion on **Leadership-HBS style**, facilitated by Dr. Ganesh Natarajan and Mr. Pradipto Mohapatra was held on 17 October 2013 in Chennai. The goal was to ignite the conversation on the leadership agenda of the Club and discuss ways of alumni engagement.
- IESE, the graduate school of business for the University of Navarra, graciously extended an invitation to the HBS alumni in Delhi on 5 October 2013 for an exciting discussion on **retail opportunities in India** with Mr. Juvencio Maetzu, CEO of IKEA India. The session was moderated by Pedro Videla, a renowned economist with a special interest on emerging economies.
- Hyderabad saw its first mini-event in the form of **Coffee with Club VP** on 2 September 2013. Alumni from Hyderabad and around the city gathered for an engagement with Club Vice President, Dr. Ganesh Natarajan to learn about ways of engaging with the Club and connecting with other alumni in the region.
- A **meet-and-greet** in Delhi was organized right after the conclusion of the Club board meeting on 27 August 2013. Alumni showed up in large numbers at this gathering and a healthy discussion took place between the alumni, with topics ranging from Club activities, ways of connecting the alumni, politics and of course cricket! A special thanks to Mr. Vineet Agarwal for hosting this event at his beautiful residence.



Other events

- The LunchBox movie private screening in Mumbai on 10 August 2013
- Reception and discussion on 'Afghanistan- Pakistan: Locus of terrorism or economic opportunity?' in Mumbai in together with the Columbia Alumni Association on 11 September 2013



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Upcoming events

Gear up for exciting times ahead with these upcoming events!

IESE Alumni and Friends for Impact Investing in Mumbai 1 November, 2013, 7:00 to 10:30 pm

What are the fundamentals of Impact Investing and how is this different from traditional investing? Are Impact Investing strategies more robust than traditional investment strategies? What are the challenges of impact and performance measurement? Find your answers at this event!

Book launch: Re-imagining India

Gordon Orr, Asia Chairman and Adil Zainulbhai, India Chairman, McKinsey & Company, invite you to for discussions around the release of Re-imagining India- a collection of 60 essays by business, economic, social and cultural leaders from India, the diaspora and the world, on what the new global elite needs to know about the future of Asia's other superpower.

Locations:

Bangalore- 14 November 2013, 6:30 pm at ITC Gardenia

Chennai- 15 November 2013, 6: 30 pm at ITC Grand Chola

Join in on short lectures organized by the IRC and/or the Harvard Club of India!

- 'The Foundations and Future of Identity Politics' by Prof. Ali Asani on 20 November 2013 at Dr Bhau Daji Lad Museum from 6:30-8:00 pm
- 'Corruption' by Prof. Karthik Ramanna on 21 November 2013 at Taj Lands End, Mumbai from 7:00-9:00 pm
- 'The Ordinary Heroes of the Taj Hotel' by Prof. Rohit Deshpande on 16 November 2013. Time and venue in Mumbai to be announced.

HBS Club of India presents the Annual Leadership Gala!

For details and registrations, please visit: <http://bit.ly/1eCnEdl>

*To RSVP for any event, please write to:
indiahbs@gmail.com*



SAVE THE DATE

JANUARY 10, 2014

HBS CLUB OF INDIA with HBS INDIA RESEARCH CENTER
presents

ANNUAL LEADERSHIP GALA

at TAJ MAHAL PALACE HOTEL, MUMBAI
1500 hrs till Dinner

PRESENTATIONS
PLENARY SESSIONS
PANEL DISCUSSIONS
&
KEYNOTE SPEECHES

centered on

LEADERSHIP IN INDIA

in business, governance, academia and entrepreneurship





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India Research Center updates

Stay ahead of the learning curve!

HBS believes in continuous education and this very well may have been the reason for you to choose HBS as the school to study at: to hone your skills and acquire new ones. To keep up with this spirit of continuous education, HBS offers a portfolio of Executive Education programs in India designed to help business leaders of local firms and multinationals drive performance and create value in Asia and beyond. All these programs are held in Mumbai at Taj Lands End at the state-of-the-art HBS classroom.

The schedule for 2014 is out now!

For questions and registrations, please write to harvardindia@hbs.edu

Executive education program schedule	Date
Leadership and Corporate Accountability Designed for executives at the divisional level and above, this program examines the complex legal, ethical, and financial demands that affect leadership decisions related to management and governance systems.	November 18–21, 2013
Maximizing Your Leadership Potential NEW! This program helps senior executives adapt their management style to manage disruptive change, exploit emerging opportunities, build productive teams, and lead organizational success.	December 4–7, 2013
Managing and Transforming Professional Service Firms Developed for senior executives and practice leaders, this program focuses on managing client expectations, developing staff, and creating business strategies that differentiate products and services and deliver greater value to clients.	January 15–18, 2014
Leading Growth Through Customer Centricity This program helps senior executives create a customer-centric organization that enables the business to innovate, compete, and grow by identifying actionable market segments, implementing segment-specific strategies, and expanding market share.	March 6–8, 2014
Building a Global Enterprise Senior executives of local and multinational companies explore how to tailor the world's best management practices to India's unique market challenges in order to grow enterprise value.	April 28–May 1, 2014
Improving Corporate Performance and Profitability Developed for senior financial executives in large companies, this program examines how to implement powerful evaluation systems that drive performance and improve profitability.	May 26–29, 2014
Aligning and Executing Strategy Senior executives and general managers explore the core components of strategy building and how to align the organization in order to drive growth.	June 9–12, 2014
Managing Family Businesses for Generational Success This program explores how family-run enterprises can build their strengths, relationships, performance, and a comprehensive succession plan for future generations.	June 23–26, 2014
Driving Growth Through Innovation Executives learn to develop and market innovative products and services by managing risk and leveraging new opportunities in an unpredictable market and unfamiliar culture.	August 4–7, 2014

For complete information, program updates, and an online application, visit: www.exed.hbs.edu/landing/Pages/india.aspx



Mentoring: NES Turnright invites HBS CXO alumni to join India's foremost mentoring group



NES Turnright is a joint venture of the Natarajan Education Society (www.nesconnect.org) with Turnright (<http://linkd.in/1c7AhP6>), an online mentoring portal for college students set up by Monica Chandra and Bob Phillips, both industry professionals with significant leadership experience in this industry. In India, the entity has already signed up 40 CEO mentors and is in the process of signing up over 400 final year students of engineering and management colleges who will be mentored for successful career entry into the corporate and social sector.

The active mentors spend 4 hours on a weekend every quarter through video-based interaction with select mentees. They are also active on the nes.turnright.com to respond to mentee requests and interact on a general basis with all students. All mentors will be invited to speak at key group mentoring events in their city.

The mentoring community consists today of well known names like Pradipto Mohaptra, Chairman Coaching Foundation of India, Dr. Ganesh Natarajan, Vice Chairman & CEO Zensar Technologies, Aruna Jayanti, CEO Capgemini India, Arathi Lakshman, CEO Social Venture Partners India and others.

To participate, please get in touch with us at indiahbs@gmail.com.

By popular demand! Alumni profiling initiative for HBS alumni

Dear alumni,

For the last few times that we have had get-togethers across the country, our discussions have converged on one significant thought- that you would like to get connected with other alumni in your respective industries, share best practices, use each other for professional purposes etc. At the Connected Leaders' Dialog last month, Adil also mentioned that we will be using this as a latent theme for our leadership agenda.



In order to bring people together, industry wise, we need to ensure we have the right information. In the near future, we will start reaching out to you, to understand whether the information we have in our database is the correct information. Please bear with us if we take some time in getting in touch with you, 1000 members are not easy to manage 😊

Once we have sufficient information on hand, we can begin to form what we will call 'Industry Committees'. These committees will be headed by a member of the HBS Club of India, who is well established in this segment. Please nominate yourself if you would like to lead these committees in your responses to our emails regarding this matter. Once a committee has been formed (minimum 3 alumni) and a leader has been appointed, the specific cause of the committee will be discussed and circulated to the alumni who belong to that industry segment.

It sure seems like a long process, but we promise to get on with it as soon as possible to connect you all with each other most optimally. In the meantime, if you have any questions or suggestions, please reach out to us! Thank you and have a great festive season.

Cauvery Patel
Club Director- Events and Membership
HBS Club of India



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Last word from the President

Dear alumni,

In the beginning of this year, as the new managing committee for HBS alumni Club took over, one of the first discussions we had centered on what HBS alumni can do in terms of a higher goal for impact in India. The theme that emerged was providing leadership in India. We can make a big impact on many aspects of the economic, social and political situation. We have tested this theme frequently at Club events and found that it has a very high resonance with the alumni.

The first step towards reaching this goal was to reach out to the HBS alumni who are spread out across many cities in India. We had to start communicating with each other before utilizing the collective forces of our abilities and intellect. We made a push to sign up as many members as possible. It is with pleasure that I share with you that we are now at 200 members, a huge achievement considering that we were only 29 at the beginning of the year! For this, I would like to thank you all for acting as patrons for the Club and for the school. The second step was to engage the alumni network in developing more specific actions. Our first effort was through the Connected Leaders' Dialog, an enormously successful event, which Ganesh has spoken about a few pages before.



To leverage upon the momentum we generated via the CLD, we are now in the process of organizing the Annual Leadership Gala on 10 January 2014. You all must have seen the agenda, we have an excellent line up of speakers- leaders who have brought about change in their respective industries, who I'm sure you all are very excited to meet. Apart from the renowned speakers, we also have highly prominent alumni like Naina Lal Kidwai, Rahul Bajaj, Adi Godrej among others who have responded positively to our invitation. It will be an event of immense learning and networking and I hope you all are planning towards attending the program. Further to our cause of giving the leadership agenda a push, I would request you all to participate in the alumni profiling initiative when the Club officers get in touch with you. We have had many requests from alumni to facilitate the connection of alumni to one another on the basis of the industry segments and your input is essential to make this happen.

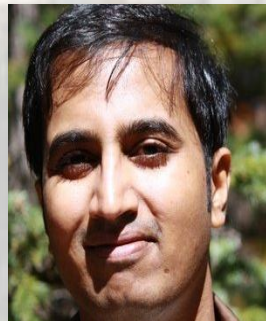
We would be delighted to hear from you all on any ideas you may have related to the leadership agenda or the Club in general. Please do reach out to us!

Adil Zainulbhai
President, HBS Club of India
Chairman, McKinsey India

Club appointments: Local Conveners



Vinita Bajoria
AMP 183, 2012
Kolkata



Sujeet Govindaraju
MBA 2009
Hyderabad



Pranav Kothari
MBA 2011
Ahmedabad



Sanjeev V.
MBA 2013
Hong Kong



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Club information

Become a member today!

Avail of these unparalleled benefits by enrolling as a member of the HBS Club of India:

- Participate and contribute in a new leadership movement that will span business, government and society
- Have special access to 'members only' events and interact with Indian thought leaders and other distinguished speakers
- Interact with HBS faculty and HBS Club members from all over the world
- Access to research produced by the HBS India Research Center for a variety of industries
- Help in fulfilling HBS' mission to create world class leaders while at the same time, contributing to national development
- Experience the joy of giving back to your school
- Special discounts on Harvard Business Review subscription

To become a member, simply follow the instructions given on <http://bit.ly/16oTHqG>

Suggest an event! Have an idea about an event in your city? Get in touch! The HBS Club will help you get connected with the Region Leads as well as assist in circulating invitations throughout the HBS community!

Know your Club better!

www.hbsclubindia.com

The Club website has a host of information about the Club and its activities. Make sure you check the website for details on upcoming events, sponsorship opportunities, managing committee etc.

Contact us

For any questions, queries, feedback or suggestions, please email:

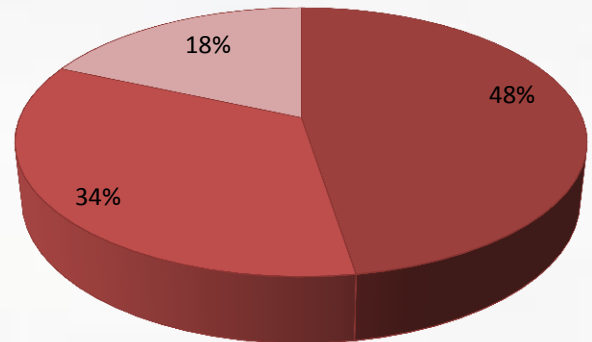
Harmeer Dhaliwal, Club Administrator

indiahbs@gmail.com

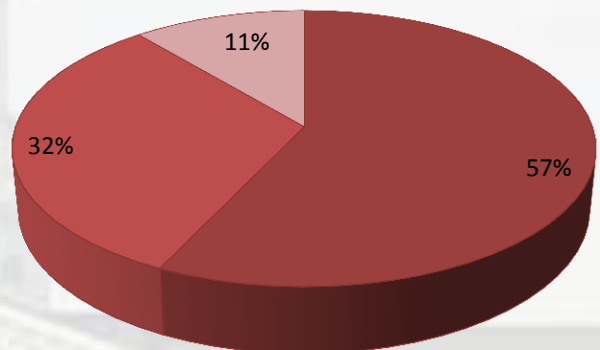
Cauvery Patel, Club Director, Events and Membership

cauvery.patel@gmail.com

■ AMPs or OPMs ■ MBAs ■ Others



HBS alumni base in India



Club membership profile

Become a Club donor or event sponsor!

Silver Honor Roll- Rs. 2 lakhs to less than Rs. 5 lakhs

Gold Honor Roll- Rs. 5 lakhs to less than Rs. 15 lakhs

Distinguished Stewards- Rs. 15 lakhs and above

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